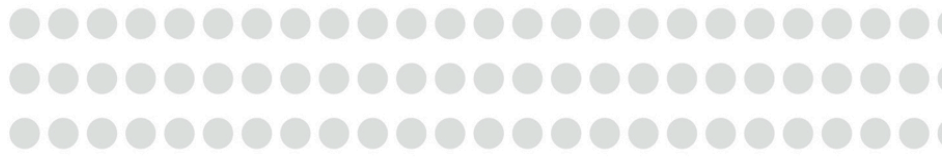


2011 NATIONAL TRAINING



YOUR PLAN FOR SUCCESS

What is your dream or goal? _____

When do you want to achieve this goal? What is your timeframe (in months)? _____

What is your average party profit?

\$ _____ (Average Party Sales) x _____ (Buying Discount) = _____ (Profit)

How many parties do you need to hold to reach your dream?

\$ _____ (Dream) / _____ (Profit) = _____ (Total Number of Parties)

How many parties do you need to hold to achieve your dream with in your timeframe?

_____ (Total Parties) / _____ (Time Frame) = _____ (Parties a month)

How many parties a week do you need to hold to hit that party number?

_____ (Parties a month) / 4 weeks = _____ (Number of Parties per week)

It takes an average of 7 phone calls to book one party. How many phone calls do you need to make to book _____ parties?

_____ (Parties needed per week) x 7 phone calls = _____

How many phone calls do you need to make each day to book your parties?

_____ (Number of phone calls) / 7 (days of the week) = _____